

Take a look at some accounts we have written with our agents for ideas on your next success with Chubb.

Large Insurance Agency Holding Company	
Coverage(s)	Auto, Package, Umbrella
Approx. Premium	\$990,000
Why Chubb?	Chubb provided a property structure that resolved their identified pain point of high endorsement activity.

Insurance Company	
Coverage(s)	Auto, Package, Umbrella, Workers Compensation
Approx. Premium	\$610,000
Why Chubb?	Chubb offered an all lines solution including Financial Lines. We offered an aggressive flat dividend on the Workers Compensation. The insured was having audit issues with the current carrier and our Chubb Auditor was able to have a meeting and ensure a smooth transition.

Non-retail Commercial Bank	
Coverage(s)	Auto, Package, Umbrella, Workers Compensation
Approx. Premium	\$915,000
Why Chubb?	Chubb's history and experience in the Financial Institutions space, plus our ability to offer a composite rated retro Workers Compensation structure.

Mortgage Banker and Correspondents	
Coverage(s)	\$2M Mortgage Protection and Foreclosed Property
Approx. Premium	\$58,000
Why Chubb?	Ability to write a local policy in Canada as well as service it locally versus a London placement. Having a domestic claims team and underwriter appealed greatly to the insured.



Financial Services Company that Services and Originates Mortgage Loans	
Coverage(s)	Auto, General Liability (Foreclosed Properties), Package, Umbrella, Workers Compensation
Approx. Premium	\$830,000
Why Chubb?	Ability to thoughtfully underwrite the complex exposures specific to this insured by providing coverage for the insured's large foreclosure portfolio and structure a policy to fit their risk appetite and coverage needs. This included writing General Liability on the foreclosure liability, writing a Guaranteed-Cost Workers' Comp policy using our GC LRARO with a sliding-scale dividend, and providing a \$10M Umbrella limit.

Retail Franchisor of Insurance Products and Services	
Coverage(s)	Auto, Package, Umbrella, Workers Compensation
Approx. Premium	\$126,000
Why Chubb?	Chubb's Risk Engineering phone survey offered recommendations to improve fleet management program and use telematics data. Chubb also offered a flexible policy structure including a suite of enhancements with Any Other Location \$1M Additional Coverage Grants for smaller retail locations.

Life & Supplemental Health Insurance Company	
Coverage(s)	Auto, Package, Umbrella, Workers Compensation
Approx. Premium	\$730,000
Why Chubb?	Working closely with the agent and well in advance of the effective date, Chubb was able to address all coverage needs for a well-controlled manufacturing site, complete a pre-audit survey to ensure correct classifications, and offer a \$25M Umbrella limit.

Life Insurance Company	
Coverage(s)	Equipment Breakdown, Property
Approx. Premium	\$250,000
Why Chubb?	Chubb underwrote and delivered terms on unusual exposures within a week and presented to the agent in-person. Chubb offered coverage for well-controlled nontraditional Financial Institutions exposures plus included CAT limits in earthquake and flood control zones. Our flexible policy structure also included Blanket Building, Property, and Business Income/Extra Expense limits with no policy loss limit and \$1M Automatic Blanket Limit of Insurance.

Ready to sell Chubb?

Visit our website for more information about Chubb's insurance solutions for the Financial Institutions Industry.

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com. Insurance provided by ACE American Insurance Company and its U.S. based Chubb underwriting company affiliates. All products may not be available in all states. This communication contains product summaries only. Coverage is subject to the language of the policies as actually issued. Risks subject to full underwriting review and acceptance; premiums may vary. Reasons listed for why an insured chose Chubb based on perceptions of Chubb employees from communications with producers. Surplus lines insurance sold only through licensed surplus lines producers. Chubb is the world's largest publicly traded property and casualty insurer. With operations in 54 countries and territories, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients. Chubb Limited, the parent company of Chubb, is listed on the New York Stock Exchange (NYSE: CB) and is a component of the S&P 500 index.