

Chubb Target Market Determination

Voluntary Workers Insurance

CHUBB®

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Important Information

This Target Market Determination (**TMD**) is required under section 994B of the *Corporations Act 2001* (Cth) and has been prepared by the product issuer, Chubb Insurance Australia Limited (ABN 23 001 642 020, AFSL 239687) (**Chubb**).

This TMD is designed to assist customers, distributors and Chubb staff to understand who this product has been designed for and who it is not suitable for. The TMD identifies triggers for Chubb to review the target market and sets out the conditions and restrictions on distribution of the product described below. It also sets out the reporting obligations of Chubb's distributors. This document is not a Product Disclosure Statement (**PDS**) and is not a summary of the product features or terms of the product. This document does not take into account any person's individual objectives, financial situation or needs and is not intended to constitute personal advice. Persons interested in acquiring this product should carefully read the PDS before deciding whether to purchase this product.

This TMD is effective from the date of publication until its replacement or withdrawal.

Where a word is capitalised in this TMD and not otherwise defined, the definition of the word can be found in the PDS.

The PDS for the product can be found here [Voluntary Workers Insurance](#).

Target Market Determination

1. Details

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| Product Name/s: | Voluntary Workers Insurance (PDS No. CAH-VW01-PDS-0325) (the Product) |
| Date TMD Made: | 21 March 2025 |
| First Review Date: | Two (2) years from date TMD made |
| Frequency of Subsequent Reviews: | Every two (2) years from date of first review |

2. Product Target Market

What is the Product?

This Product provides personal Accident insurance for volunteers (Covered Person/s) of organisations/businesses (the Policyholder) who become injured whilst engaging in voluntary work on behalf of the organisations/businesses.

Key covers/attributes

The main benefits of this Product include:

- ✓ Cover for persons engaged to undertake voluntary work (Covered Person) on behalf of the organisation/business who is the Policyholder.
- ✓ Lump sum payments cover up to a specified amount (in line with the age limitations within the Policy) for certain Bodily Injuries sustained by a Covered Person such as Permanent Loss of Fingers, Thumbs or Toes, eye/s or Limbs and Accidental Death.
- ✓ Weekly benefits cover where a Covered Person suffers Temporary Total Disablement or Temporary Partial Disablement following Bodily Injury.
- ✓ Cover for fractured bones, as specified in the Policy terms, arising from a covered Bodily Injury.
- ✓ Cover may be tailored (to vary sums insured and types of additional benefits) to suit the needs of the Policyholder and their volunteers.

Key exclusions or limitations of cover

- ✗ This Product excludes claims arising from (among other things):
 - piloting;
 - Professional Sport;
 - intentional self-injury;
 - War or Civil War;
 - a Covered Person being under the influence of intoxicating liquor, including having a blood alcohol content over the relevant prescribed legal limit whilst driving;
 - Pre-Existing Medical Conditions, illness or disease for which treatment, medication or advice has been received or prescribed by a Doctor or Dentist in the twelve (12) months prior to becoming a Covered Person under the Policy.
- ✗ While there is no age limit, this Product has reduced cover for Covered Persons who are seventy-five (75) years of age or above.

- ✗ Except for Part A - Lump Sum Benefits, there is no cover under the Policy for any loss, damage, liability, Event, Bodily Injury or Sickness which is covered under any other insurance policy, health or medical scheme or Act of Parliament or is payable by any other source. We will however pay the difference between what is payable under the health or medical scheme or Act of Parliament or such other source and what the Policyholder or the Covered Person would be otherwise entitled to recover under the Policy, where permissible by law. To the extent permitted by the Insurance Contracts Act 1984 (Cth), if other valid and collectible insurance is available to any Policyholder covering any loss, damage, liability, Event, Bodily Injury or sickness also covered by this Policy, other than a Policy that is specifically written to apply in excess of this Policy, the insurance afforded by this Policy shall apply in excess of and shall not contribute with such other insurance.
- ✗ The Policy is subject to maximum sums insureds and excesses or waiting periods may apply.
- ✗ This Policy does not provide coverage for any sickness, illness or disease (unless that results directly from medical or surgical treatment rendered necessary by a Bodily Injury covered by the Policy).

The Policy contains other exclusions which can be found within the PDS.

Customers the Product was designed for

This Product was designed for:

- ✓ organisations/businesses with an Australian Business Number (ABN) who engage volunteers to perform voluntary work on their behalf and wish to provide those volunteers with cover for a Bodily Injury covered by the Product.

Classes of Customers

The class of customers that are likely to be within this Product's target market are:

- ✓ organisations/businesses of any size that engage volunteers on an unpaid basis to perform low risk voluntary work on their behalf. Examples of low risk voluntary work include, but are not limited to, providing administrative support, engaging in community outreach activities, running local tours, community clean-up or tree planting days.

Customer's likely objectives, financial situation, and needs

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| Objectives | <p>The likely objective of customers in this target market is organisations/businesses wanting to provide:</p> <ul style="list-style-type: none"> • personal Accident coverage to their volunteers while they perform voluntary work for the organisation/business; • coverage for rehabilitation of an injured volunteer. |
| Financial situation | <p>The organisations/businesses this Product is intended for must have the financial means to pay the Premium. Covered Persons must have the financial means to bear any relevant excesses and/or waiting periods in the event of a claim, where applicable. Organisations/businesses in a range of financial situations may seek to protect their volunteers against the losses covered by the Product.</p> |
| Needs | <p>The target market includes organisations/businesses that engage volunteers who will likely need cover for non-Medicare medical expenses and/or loss of earnings (from another source) caused by their Temporary Partial Disablement, Temporary Total Disablement or Permanent Total Disablement following a Bodily Injury sustained whilst engaging in volunteer work on behalf of the organisations/businesses (Policyholder/s).</p> |

Customers the Product was not designed for

This Product is not suitable for:

- ✗ organisations/businesses who do not engage Voluntary Workers;
- ✗ organisations/businesses seeking personal accident coverage for paid employees;
- ✗ organisations/businesses seeking cover for high-risk voluntary work such as, firefighting or State Emergency Services; and/or
- ✗ individuals.

Why the Product is consistent with the Target Market

Chubb views that the Product is consistent with the target market as the target market comprises organisations/businesses who engage volunteers and the Product provides cover for Temporary Partial Disablement, Temporary Total Disablement or Permanent Total Disablement resulting from a Bodily Injury sustained while volunteering. It is therefore likely that the Product will meet the needs, or go towards meeting the needs, of those in the target market.

3. Conditions/Restrictions on product Distribution

| Restriction/ Condition | Description |
|--|---|
| Method of distribution | This Product may be distributed by Chubb's approved network of licenced insurance brokers (Distributor). |
| Underwriting criteria | The Distributor is required to distribute the Product in accordance with Chubb's underwriting criteria which includes specific requirements with regard to eligibility criteria - see "Customers the Product was designed for" and "Customers the Product was not designed for" (above) for more information. |
| Promotional Material | Any promotional material which is used by the Distributor in relation to the Product must be pre-approved by Chubb and must contain an electronic link to this TMD. In approving such promotional material, Chubb will consider the promotional material for consistency with the target market. |
| Distribution in accordance with TMD | The Product must only be distributed in accordance with this TMD and the contractual arrangements in place between Chubb and the Distributors. |

Explanation

Customers that obtain the Product in accordance with the distribution conditions set out above are more likely to be in the target market for this Product because a qualified insurance broker is acting on their behalf and can assess the customer's objectives, financial situation and needs.

4. Product Review

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| Periods of review: | An initial review will occur within two (2) years of the TMD being made subject to intervening review triggers (see below). |
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Mandatory periodic reviews of the TMD will occur at least every **two (2) years** subject to intervening review triggers (see below).

Review triggers:

Review triggers are events and circumstances that reasonably suggest the TMD may no longer be appropriate and may trigger a review **prior** to the review periods as set out above. The review triggers for this TMD are set out below.

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| 1. | Any material change to the Product, including a change to the PDS. |
| 2. | Changes to relevant laws, regulatory guidance, or industry codes. |
| 3. | Any determination of or feedback from regulators, the Australian Financial Complaints Authority, a court or a tribunal suggesting that the target market may no longer be appropriate (including the use of Product Intervention Powers). |
| 4. | The nature of feedback regarding the Product, including whether complaints have increased significantly from consumers or distributors. |
| 5. | Distribution or purchasing of the Product in a manner significantly inconsistent with the TMD. |

5. Reporting Obligations

The Distributors must report the following information to Chubb.

| Distributor Reporting Obligations | | |
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| Type of Report | Description | Reporting Period |
| Complaints | <p>Complaints are received by Chubb pursuant to the Complaints and Dispute Resolution Process set out in the Product Disclosure Statement.</p> <p>Where the Distributor acts under a binding authority from Chubb, or as an Authorised Representative of Chubb, and receives a complaint, the Distributor must provide complaints data and information in accordance with the existing contractual terms as agreed to between the parties.</p> <p>Where the Distributor is facilitating the sale of the product only, they must provide the following complaints data if received by them:</p> <ul style="list-style-type: none"> The number of complaints received regarding the Product during the Reporting Period and the nature and details of the complaints. <p>Complaint is defined in the Australian Securities and Investment Commission (ASIC) Regulatory Guide RG 271 Internal dispute resolution.</p> | <p>Quarterly (10 business days after the quarter has closed)</p> <p>Send data to:</p> <p>Complaints.AU@chubb.com</p> |

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| Significant dealings | <p>A significant dealing in the Product which is not consistent with this TMD must be notified to ASIC. What amounts to a “significant dealing” will be determined by the circumstances of each case but generally:</p> <ul style="list-style-type: none"> • regard should be had to the proportion of customers purchasing the product who are not in the target market, the actual or potential harm to those customers, and the nature and extent of the inconsistency of distribution with the TMD; • distributors should have regard to current ASIC guidelines when determining what may constitute a significant dealing; and • if in doubt, Distributors must report the dealing to Chubb, so that Chubb can undertake the necessary assessments. <p>The report must include:</p> <ul style="list-style-type: none"> • date(s) of the significant dealing; • description of the significant dealing; • why the dealing is significant; • how the significant dealing was identified; • what steps, if any, have been taken in relation to persons affected by the significant dealing; and • steps which have been, or will be, taken to ensure that the significant dealing does not occur again. | <p>Within 1 business day of becoming aware of the significant dealing.</p> <p>Send data to:</p> <p>aus.incidentreporting@chubb.com</p> |
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6. Appropriateness

Chubb has assessed the Product’s key attributes and formed the view that it is likely to be consistent with the likely objectives, financial situation and needs of consumers in the target market as described within this TMD.

About Chubb in Australia

Chubb is a world leader in insurance. Chubb, via acquisitions by its predecessor companies, has been present in Australia for 100 years. Its operation in Australia (Chubb Insurance Australia Limited) provides specialised and customised coverages including Business Package, Marine, Property, Liability, Energy, Professional Indemnity, Directors & Officers, Financial Lines, Utilities as well as Accident & Health, to a broad client base, including many of the country's largest companies. Chubb also serves successful individuals with substantial assets to insure and consumers purchasing travel insurance.

More information can be found at www.chubb.com/au.

Contact Us

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