

# Manufacturing: What we've written lately

We have the appetite, specialized expertise, insurance products, and services to help agents like you write more business and help protect your clients' operations.

Take a look at some accounts we have written with our agents for ideas on your next success with Chubb.

The types of manufacturing refer to different approaches and technologies in the production process, such as technology, process efficiency, customization, skills, etc.

## Advanced Manufacturing:

### Generator Manufacturer

Coverage(s)	Global GL
Approx. Premium	\$500,000+
Why Chubb?	Quick response to a PE divestiture, ability to quickly update a complex products exposure with an SIR requiring a new TPA relationship. Chubb's wholly owned TPA (ESIS) was able to respond quickly with a proposal that met the insured's requirements.

### Federal Government Contractor manufacturing compressors for a wide variety of applications, including marine and aerospace

Coverage(s)	Auto, Equipment Breakdown, Forefront Financial Lines, Globalized Package, Umbrella, Workers' Compensation
Approx. Premium	\$500,000
Why Chubb?	Chubb's global approach to underwriting complex products. Deep knowledge in the Federal Government Contractor space.

### Manufacturer of EV Charging Stations

Coverage(s)	Auto, Aviation, ENV, Global Master Controlled Program (including domestic Package), Umbrella, Workers' Compensation
Approx. Premium	\$450,000
Why Chubb?	Risk engineer and underwriter fully dedicated to the Climate Tech space collaborated to understand the exposures, including a previously unidentified exposure that was discovered by the Chubb team, and put forth a creative program to challenging and evolving exposures.

### Designer/manufacturer of custom machinery, automation and robotic systems.

Coverage(s)	Auto, Equipment Breakdown, E&O, Global GL, Property, Umbrella
Approx. Premium	\$200,000+
Why Chubb?	Long-term relationship with broker made Chubb the first choice when the current carrier, also a long-term relationship with the insured, struggled with services desired by the client.

## Manufacturer of Precision Parts and Prototypes

<b>Coverage(s)</b>	Auto, Crime, E&O, Equipment Breakdown, E&O, Package, Umbrella, Workers' Compensation
<b>Approx. Premium</b>	\$100,000
<b>Why Chubb?</b>	Local agent secured based on relationship over the incumbent direct writer. Both the agent and insured valued Chubb's all lines solution, along with risk consulting's deep understanding of automation and 3D printing that the insured was adopting.

## Traditional Manufacturing:

### Metal Fabricator for the Wind Industry

<b>Coverage(s)</b>	Auto, GL, Umbrella, Workers' Compensation
<b>Approx. Premium</b>	\$1,000,000+
<b>Why Chubb?</b>	With a heavy welding exposure, Chubb Risk Consulting had a certified industrial hygienist meet with this wind power industry prospective client. Chubb's specialist discussed occupational disease exposures, including more effective ways of protecting employees, which had not been addressed by the insured's current carrier. The risk consultant also discussed ways for the insured to better protect themselves from third parties on premises (contractors, truckers). The insured acknowledged the expertise as a primary reason for binding with Chubb.

### Gear Manufacturer

<b>Coverage(s)</b>	Auto, Equipment Breakdown, Package, Umbrella
<b>Approx. Premium</b>	\$500,000
<b>Why Chubb?</b>	Chubb's risk consultant identified a gap in protection for a critical piece of equipment used in the insured's manufacturing process. The insured noted that their current carrier had not identified this issue, which they mentioned was concerning, and asked for solutions. Chubb's risk consultant provided three options and worked with the insured to identify the most efficient and economical, which the insured accepted and implemented.

### Manufacturer of Aircraft Cabin Interiors

<b>Coverage(s)</b>	Aviation-Products Liability
<b>Approx. Premium</b>	\$85,000
<b>Why Chubb?</b>	Chubb's Aviation expertise and reputation in the marketplace.

### Machine Shop

<b>Coverage(s)</b>	Auto, Equipment Breakdown, E&O, Package (globalized for the GL), Umbrella, Workers' Compensation
<b>Approx. Premium</b>	\$50,000
<b>Why Chubb?</b>	Timely response, E&O and global capabilities.

## Ready to sell Chubb?

Visit our [website](#) for more information about Chubb's insurance solutions for the Manufacturing Industry.

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at [www.chubb.com](http://www.chubb.com). Insurance provided by ACE American Insurance Company and its U.S. based Chubb underwriting company affiliates. All products may not be available in all states. This communication contains product summaries only. Coverage is subject to the language of the policies as actually issued. Risks subject to full underwriting review and acceptance; premiums may vary. Reasons listed for why an insured chose Chubb based on perceptions of Chubb employees from communications with producers. Surplus lines insurance sold only through licensed surplus lines producers. Chubb is the world's largest publicly traded property and casualty insurer. With operations in 54 countries and territories, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients. Chubb Limited, the parent company of Chubb, is listed on the New York Stock Exchange (NYSE: CB) and is a component of the S&P 500 index.